



CAPABILITY STATEMENT

Quality and Timely Medical & Laboratory Supplies You Can Trust

Bio-Medical and Laboratory Supplies (BLS) is committed to always deliver best value-based service, personalized and customer-centric service, reliable and consistent quality, prompt, and cost-effective solutions to meet diverse medical and laboratory supplies & equipment needs of clients.

CORE COMPETENCIES

- Hospital, Clinic, and Nursing Home Supplies & Equipment; Medical and Surgical Instruments
- Laboratory Supplies and Consumables, Biomedical Testing Equipment
- Bio/Chemicals
- In Vitro Diagnostic (IVD) Substances, Reagents, and Test Kits
- IVD Devices and Instruments, Point-of-Care (PoC) Devices, Therapeutic Devices
- Medicated Cosmetics and Toiletries
- Diabetic and Obesity Supplies & Products; Wound Care Products
- Respiratory Devices: Oximeters, Suction and Oxygen Therapy
- Medical Grade Monitors / Patient Monitors
- Patient Examination Equipment, Exam Tables and Furniture
- Hospital and Surgical Clothing, Surgical Dressing Materials
- Durable Medical Equipment
- Orthopedic Supplies and Equipment
- Sports Medicine Supplies and Specialty Products
- Transdermal, Topical Pain Relief Patches
- Dental Supplies and Equipment

COMPANY SNAPSHOT

Bio-Medical and Laboratory Supplies (BLS), a division of Banner Labs, LLC (a minority owned small business) works with the mission to procure and supply at competitive price high quality bio medical and laboratory supplies and equipment to:

- Government Agencies and Facilities (Federal, State, County, Municipality, and City)
- Academic Institutions
- Research Laboratories
- Health Care Establishments (Hospitals, Clinics, Nursing Homes, and Medical Centers)

BLS offers same day shipping for urgent and critical care items needs. Our passion and focus is twofold: (1) assist healthcare providers deliver superior care for improved health outcomes to patients at both the state and federal healthcare markets place, and (2) provide modern laboratory supplies and equipment to our biomedical research customers so they could do what they do best, innovate and advance the field of biomedical research.

BLS accepts government purchasing cards and all major credit cards.

Banner Labs, LLC is headquartered in Columbus, Ohio.

CERTIFICATIONS

Minority Business Enterprise (MBE), Ohio
Franklin County, Ohio
City Of Columbus, Ohio

NAICS CODES

EIN: 82-2165659

DUNS: 075654302

CAGE CODE: 83U55

North American Industry Classification System (NAICS) Codes

- 423450: Medical, Dental, and Hospital Equipment and Supplies
- 339113: Surgical Appliance & Supplies
- 622110: General Medical and Surgical Hospitals
- 325413: In Vitro Diagnostic Substance Manufacturing
- 423460: Ophthalmic Equipment & Supplies
- 339114: Dental Equipment & Supplies
- 424690: Other Chemical & Allied Products

Product Service Codes (PSC)

- 6508 Medicated Cosmetics and Toiletries
- 6510 Surgical Dressing Materials
- 6515 Medical and Surgical Instruments, Equipment, and Supplies
- 6520 Dental Instruments, Equipment and Supplies
- 6530 Hospital Furniture, Equipment, Utensils, and Supplies
- 6532 Hospital and Surgical Clothing and Related Special Purpose Products / Items
- 6550 In Vitro Diagnostic Substances, Reagents, Test Kits and Sets
- 6810 Chemicals
- 6850 Miscellaneous Chemical specialties
- 6640 Laboratory Equipment and Supplies

Dr. Edward Eteshola President & CEO
Mobile: +1 (614) 329-5924
E.Eteshola@bannerbiomed.com





LEADERSHIP

Edward Eteshola, PhD is the President and CEO of Banner Labs, LLC; he is a principal investigator, research scientist, and biomedical engineer with more than 15 years of multidisciplinary experience, expertise, and broad-based know-how (including people and projects management skills) in the biomedical / clinical research field, in vitro diagnostics (IVDs), and medical devices.

Throughout his career, Dr. Eteshola has built collaborative relationships with key opinion leaders (KOLs), Principal Investigators (PIs), and healthcare professionals (HCPs) in the academic, scientific, and community medical settings. While serving as a PI at The Ohio State University, Columbus, Ohio, he established, equipped, and directly managed a 7-person biomedical research laboratory focused on R&D of biosensor medical devices geared for transplant and oncology applications.

He was directly responsible for all research collaborations with colleagues within the colleges of medicine and engineering at the local and national levels, budgets, personnel, and project management related matters. Total budgets for the collaborative research programs was approximately \$2.7 M from the National Institutes of Health (NIH) – the premier biomedical research organization in the world. Of this amount, Dr. Eteshola received approximately \$800,000.00 in direct funding and was primarily responsible for the management of the awards.

Thus, Dr. Eteshola brings a broad-range of hands-on practical experience and expertise relating to the healthcare field, medical and laboratory supplies & equipment (including relationship building with HCPs / PIs in academic and medical centers – including doing business with vendors from several laboratory supplies and equipment companies). These prior experience and interactions have equipped and positioned him to be able to effectively lead Bio-Medical and Laboratory Supplies (BLS), a Division of Banner Labs, LLC.

Under his leadership, BLS is well positioned to effectively compete for and secure government and business to business (B2B) related contracts in the areas of medical and laboratory supplies and equipment.

CONTACT US

PO Box 307145, Gahanna, OH 43230 | P: Mobile: +1 (614) 329-5924 | www.bannerbiomed.com

Dr. Edward Eteshola President & CEO
Mobile: +1 (614) 329-5924
E.Eteshola@bannerbiomed.com

Customer Service and Sales
Mobile: +1 (614) 329-5924
Email / Orders: info@bannerbiomed.com

